



Management Presentation
Nordic Flanges Group AB (publ.)

ProHearings Stockholm April 9:th, 2024

Today's presenters



Frederik von Sterneck – Group CEO

- Mechanical engineer from Stockholm Technical Institute, STI (1988). Vlerick Leuven Gent Management School (2008). CEO Aliaxis Utilities & Industry AB (SE) and Aliaxis Utilities & Industry A/S (DK) 2006-2017. Previous employment: CEO APE Industri AB (Axel Johnson International) 2002-2005. CEO Cibes AB 1993-1999. Other assignments: Sales Director BU Security Systems Trading, OMX Technology AB 2000-2001. Regional Director Interbizz Scandinavia 1999-2000.
- **Shareholdings:** 1,091,559 shares (1.3%).



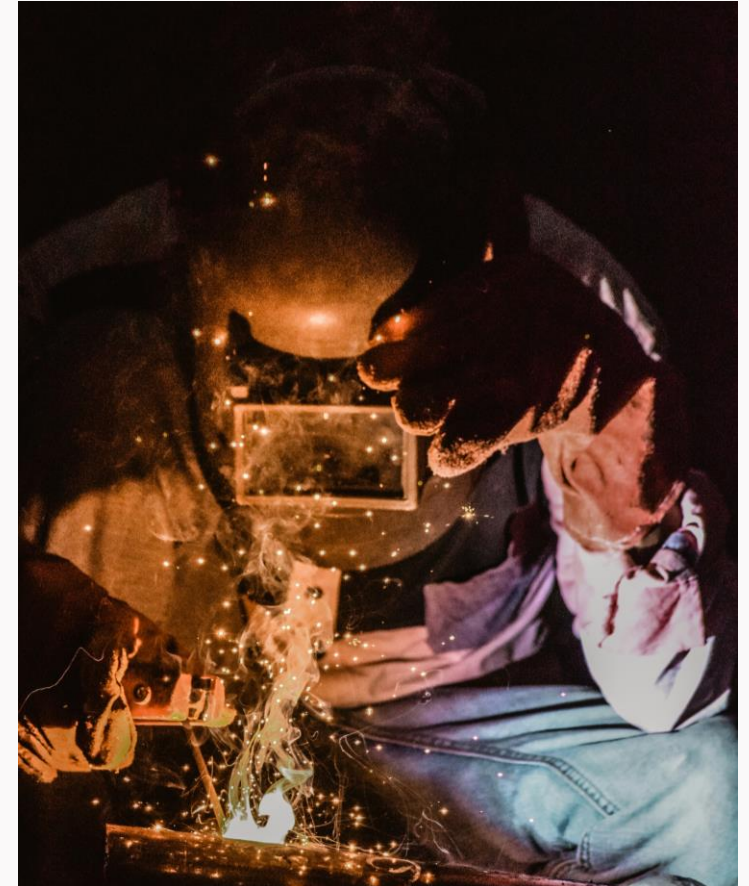
Mikael Eriksson – Group CFO

- MSc in Economics from Stockholm University Accounting/Finance, Economics (1997). Previous assignments: CFO of EMS Group and Eurostep Group 2009-2018. CFO of Alps Nordic and Nordic Controller/Group Finance Controller/Accounting Manager within Arrow Nordic 2000-2009.
- **Shareholdings:** 175,000 shares (0.2%).



Agenda

1. About Nordic Flanges Group
2. Business model
3. Market overview
4. Financial overview
5. Management and Board of Directors
6. Use of proceeds, transaction structure and ownership
7. Appendix

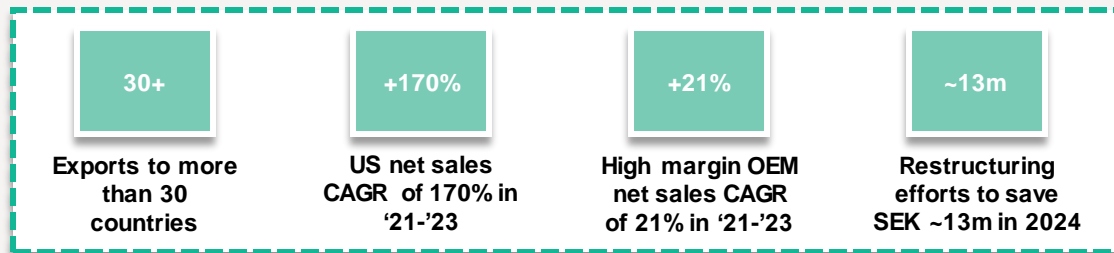


Clear turn around opportunity in international heavy industry components manufacturer...

...that has completed restructuring efforts, with increased profitability on the horizon

Nordic Flanges Group in brief

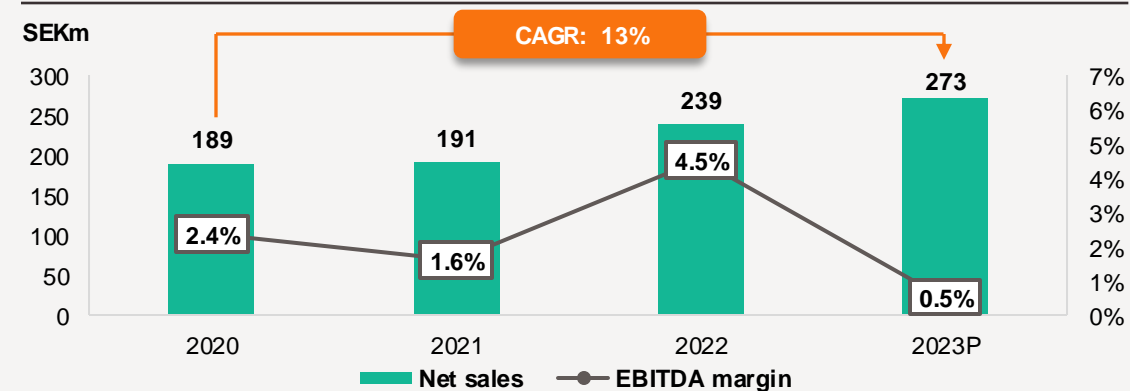
- Nordic Flanges Group AB (“Nordic Flanges Group”, “NFG” or the “Company”), founded in 2005, is active in the industrial sector, and was listed on Nasdaq First North Growth Market in 2007.
- Nordic Flanges Group manufactures flanges and OEM components through its subsidiaries Nordic Flanges AB (“NFAB”), Nordic Flanges Oy (“NFOY”) and Ferral Components Oy (“Ferral”), which have production facilities in Örnsköldsvik, Sweden, Kronoby, Finland, and Kalajoki, Finland. The Company also has a sales office and warehouse in Chicago, US.
- NFG has 98 employees as of 31 January 2024, and its headquarters is located in Stockholm.
- In November of 2023, the Company announced a restructuring plan, including both cost cutting measures and efficiency improvements of SEK 13 million in Nordic Flanges AB, which the BoD believes will result in a higher profitability in 2024.



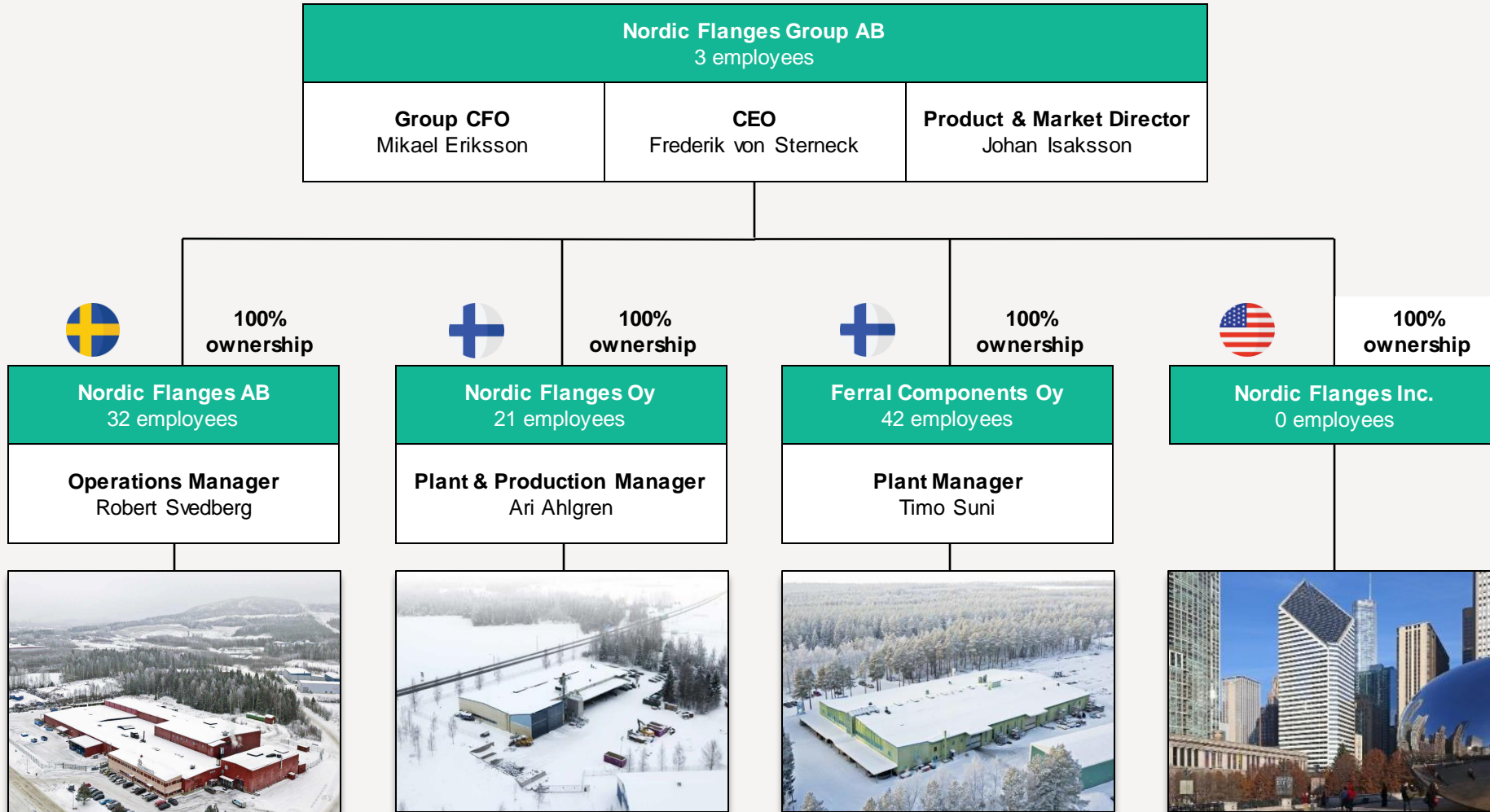
Selection of international customer base



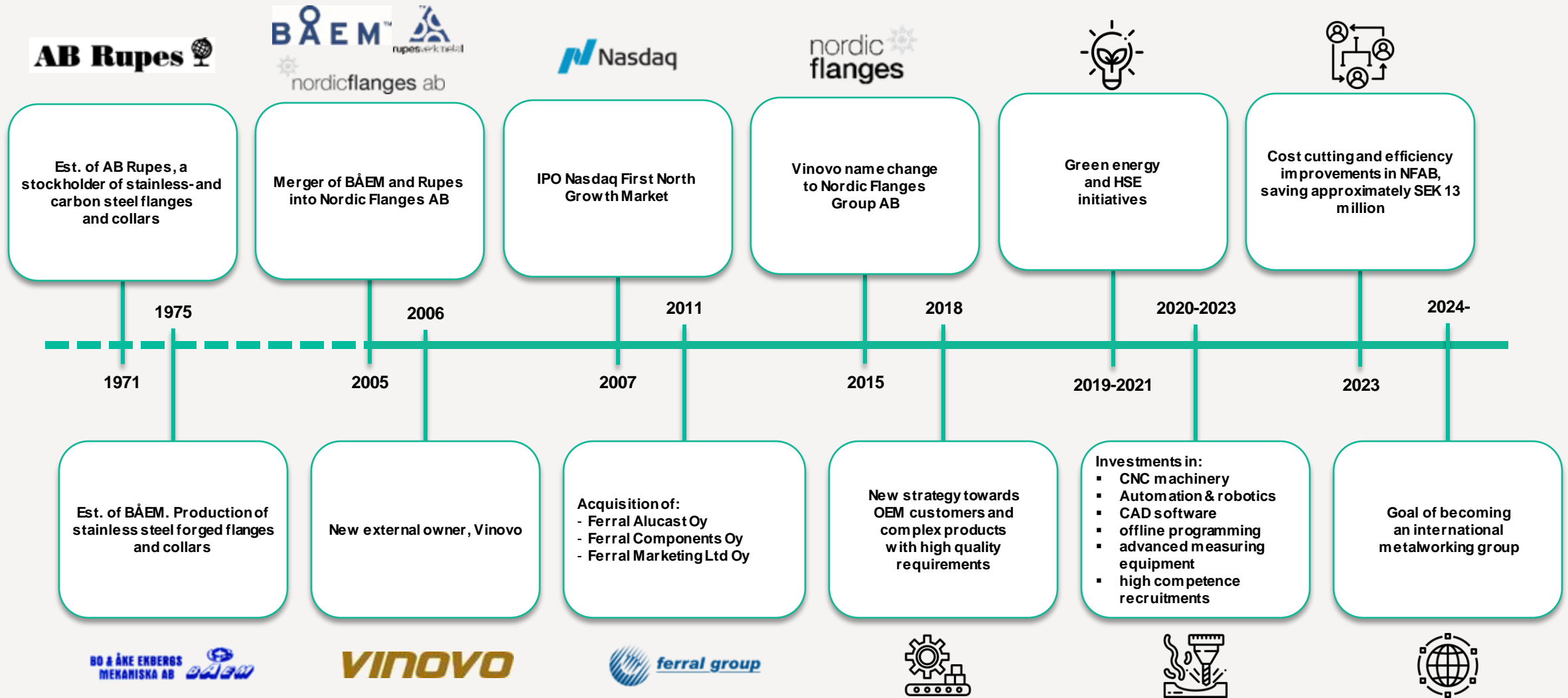
Net sales & EBITDA margin development



Organizational chart of Nordic Flanges Group AB



History



New financial targets

10-15%

net sales organic growth per annum during the coming 3-5 years.

5-12%

EBITDA margin per annum during the coming 3-5 years.

Disclaimer

- This information constitute forward-looking information. Forward-looking information is inherently associated with both known and unknown risks and uncertainties because it is dependent on future events and circumstances. Forward-looking information is not a guarantee of future performance or development, and actual outcomes may differ materially from what is stated in the forward-looking information above.

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Wide range of forged, casted and machined products

Nordic Flanges Group manufactures both standardised and specialised products

Flanges

- Standard flanges are used to join pipelines and connect pressure vessels, tanks and flow equipment. The products are standardised by national and international standardisation bodies.
- OEM flanges are customer-specific and designed to optimise the end application by reducing weight, saving space or increasing capacity.
- Applications of flanges range from simple stormwater pipes to demanding and corrosive environments such as the petrochemical industry. The more complex the application, the more demanding the products, materials and the manufacturer.
- Even simple applications can have strict quality requirements, driven by insurance companies, like those in shipbuilding and automotive, due to potential life-threatening consequences.

Other metal components

- Other metal components consists of OEM components, forged products, and subcontracting & processing.
- OEM components, like OEM flanges, are customer specific and include products such as flow gauges, temperature gauges and equipment used in lift structures that has a mechanical function as a damper.
- Forged products extends on OEM components, and they can be simple tools or more complex with advanced geometries and designs, like shafts used in machines, engines and gears, where the requirements for dimensions and surface finish are extremely high.
- Subcontracting & processing services are offered to large companies such as ABB and Kone and involve the purchase of semi-finished products which are then processed into high quality final products.

Customer: ExxonMobil

Product: Standard flanges in pipelines

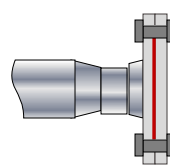
Application: On-shore refinery, Permian Basin, Texas



Customer: Equinor

Product: Standard flanges in pipelines

Application: FPSO vessel (floating refinery in the North Sea)



Customer: Framo

Product: OEM stainless steel component

Application: Pumping system for ship tanks



Customer: ABB Motors

Product: "Shield" OEM component in carbon steel

Application: Low voltage motor



NFG's products, manufactured in Europe, are top-tier on a global scale

Nordic Flanges Group delivers premium industrial solutions with unmatched service

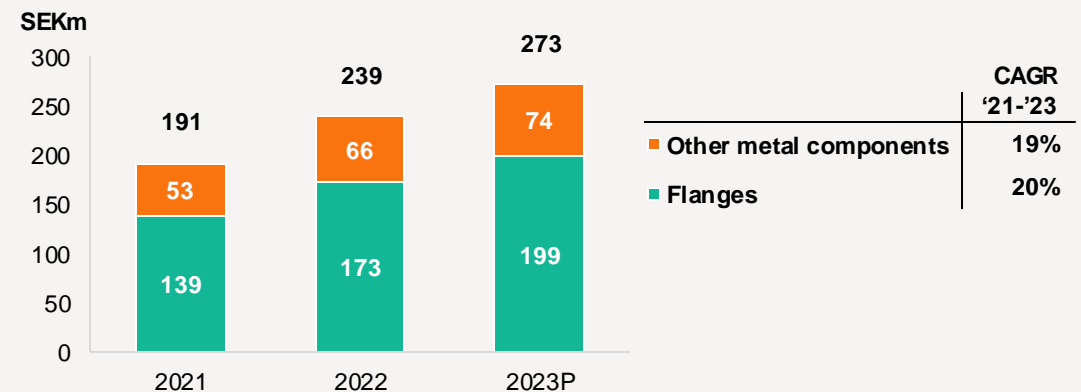
Overview of products

- Nordic Flanges Group's business concept is to deliver industrial solutions with the market's best customer service. The Company is a long-term specialist in forging in stainless steel, aluminum casting and advanced metalworking.
- NFG provides its customers with industrial products from the raw material to a processed, machined, heat-treated end product. NFG can perform better than their competitors by offering something unique that they can maintain and protect over time.
- To meet customers' high demands for efficiency, flexibility and quality, the Company's offer is based on both self-produced and traded products with customized logistics solutions.
- Quality is assured and reflected in several different ways: raw materials, processing, know-how, certifications & approvals, service, logistics.

Products and services



Net sales split by product categories



Nordic Flanges Group is a leading supplier committed to quality

NFG's solutions are setting the standard for excellence

Industry focus

- Nordic Flanges Group strives to be a leading supplier of industrial flanges and OEM products in the markets the Company operates in.
- The main industrial sectors that the Company sells to is Industry, Oil & Gas, Motors, and Building & Construction. These are sectors that rely heavily on certified high-quality components in order to ensure safety and efficiency in operations.
- Key industry sectors include manufacturing and production, relying on quality components and on-time deliveries, to optimize processes and ensure final product quality.
- NFG's products are vital for energy infrastructure, in pipelines and wellheads. Certified high-quality components are essential for safeguarding operations and minimizing risks.
- Reliable OEM products are essential for motor efficiency, seamless operations, and extended lifespan.
- Flanges plays a pivotal role in infrastructure, connecting pipes and maintaining structural integrity reliability.

Main industrial sectors, sales split 2023



Industry,
57%



Oil & Gas, 24%

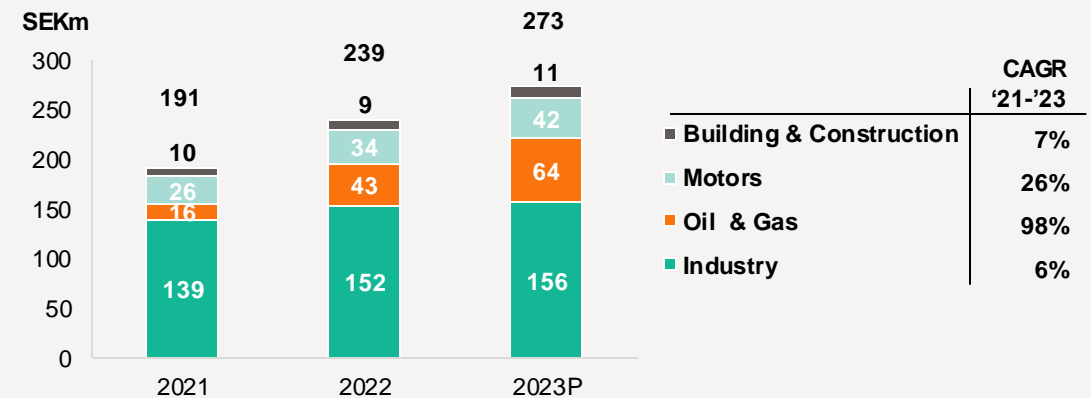


Motors, 15%



Building &
Construction, 4%

Net sales split by industrial sectors



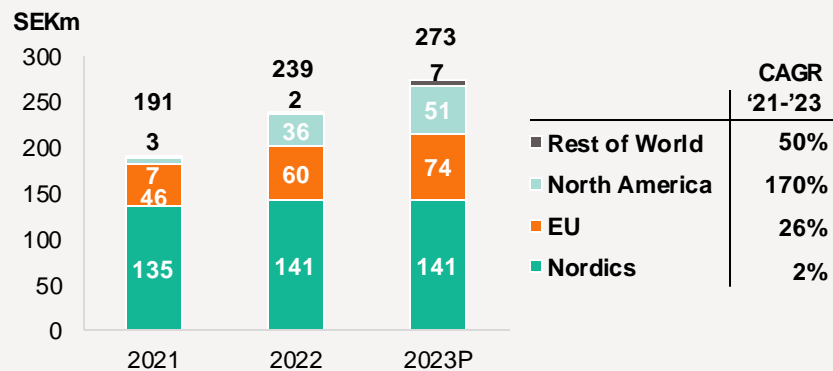
Global operations with expansion efforts gaining momentum in the US

Nordic Flanges Group exports to 30+ countries

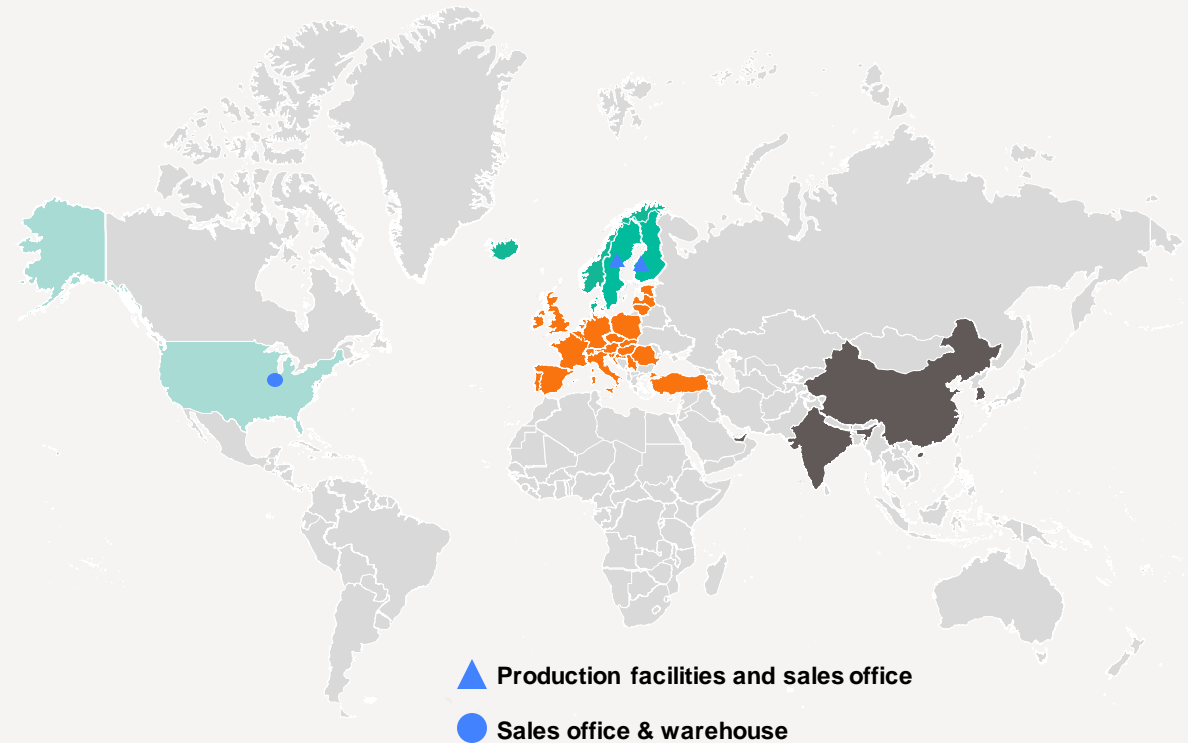
Nordic expertise in a global market

- Nordic Flanges Group is primarily active in the Nordic region, but the company is expanding globally each year, and has a sales office and warehouse in the United States.
- Currently, Nordic Flanges Group delivers to more than 30 countries. During the period 2021-2023, sales in the US increased by SEK 51 million.

Net sales split by geography



Global reach



A true global supplier

Rapid agent sales growth and strategic shift from distributors to OEM sales

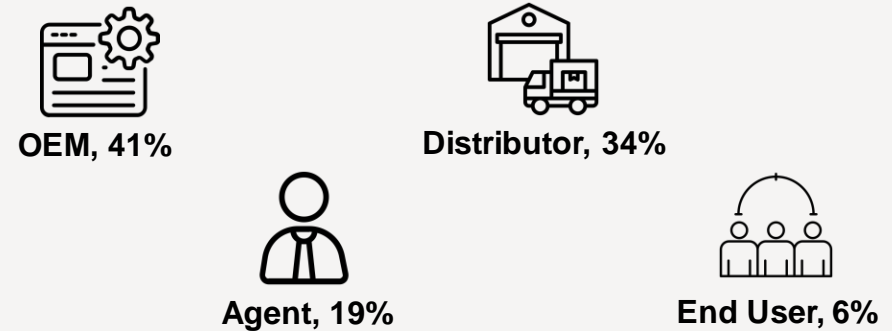
Market expansion through selected sales channels

Positive sales growth

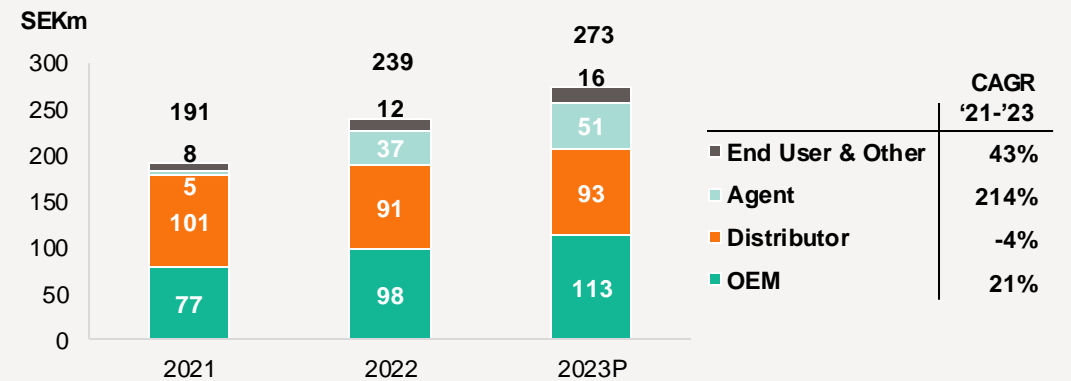
- Historically, the Nordic wholesale market has been the main segment for the Company's sales. Over time it has become apparent that NFG can effectively compete in specific segments where customers highly prioritize product quality and added values.
- Nordic Flanges Group has seen a rapid surge in sales in agent sales. Agent sales are primarily in the US, where the Company have broken ground in recent years, increasing sales from 2% of total sales in 2021 to 19% in 2023.
- Many companies, especially larger western buyers, demand the types of certificates that NFG has when buying OEM products and flanges due to the assurance of quality, compliance with industry standards, and adherence to regulatory requirements.



Type of customers, sales split 2023



Net sales split by customer categories



There are several competitive edges that make Nordic Flanges Group stand out from the competition

World-class quality, ESG and automation are among the top competitive edges

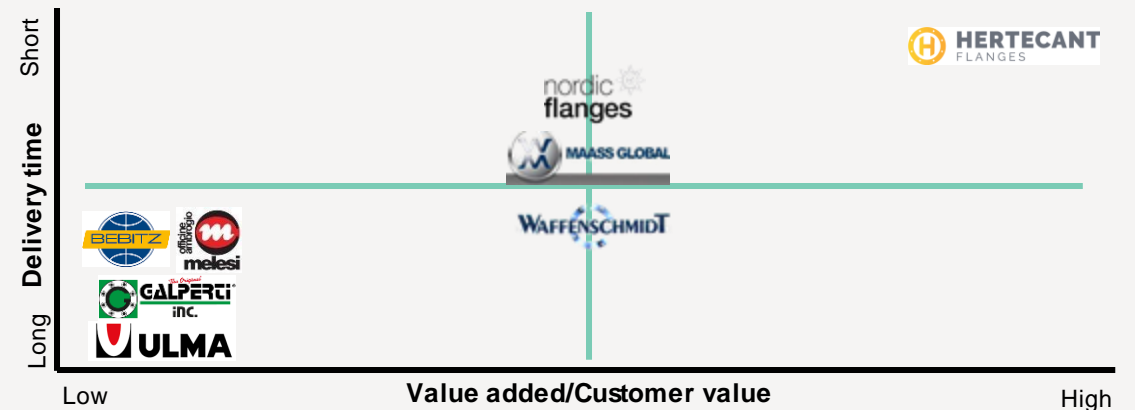
Nordic Flanges Group's positioning

- NFG has established itself as a premier manufacturer in terms of quality, ESG, and added value services. This positions the Company strongly to meet the needs of clients with high demands, ensuring a competitive edge in the market.
- The competition from Asia are mainly low-priced standard products in sectors not in Nordic Flanges Group's scope.

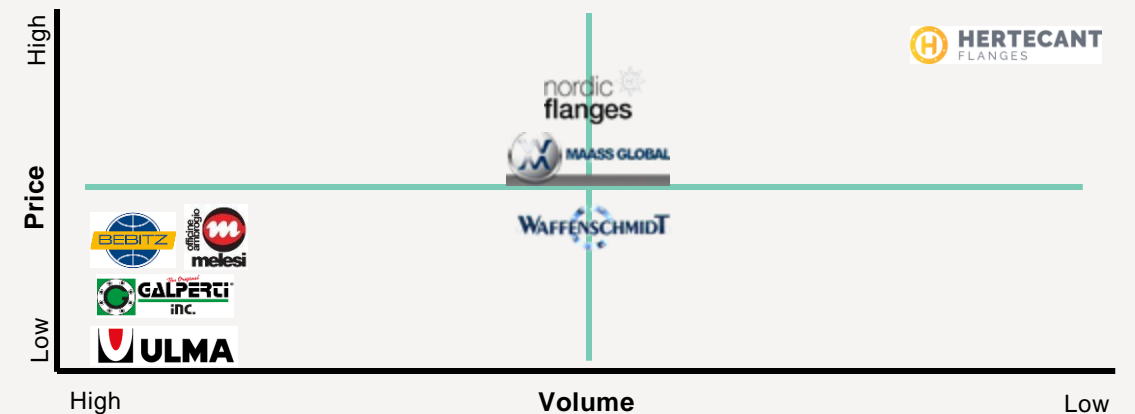
Competitive edges

- High automation and great flexibility** – Cost-effective production. Ability to handle both small orders and large container deliveries quickly.
- High availability of raw materials** – Proximity to steelworks is a big advantage both when it concerns availability and cost.
- World-class quality** – Recognized high quality and great confidence among customers in the market.
- Short lead- and delivery times and high delivery precision** – Short lead times compared to both EU and Asian suppliers.
- ESG** – Environment, Safety and Governance are mandatory requirements and grows in importance with customers and end users.
- Partnership** – Customers are calling for greater interaction and collaboration than just physical products. Added values that develops the customer's business is expected.
- Risk Mitigation** – Important part of the sourcing strategy for many companies.

Premium competitive landscape, delivery time and added value



Premium competitive landscape, price and volume

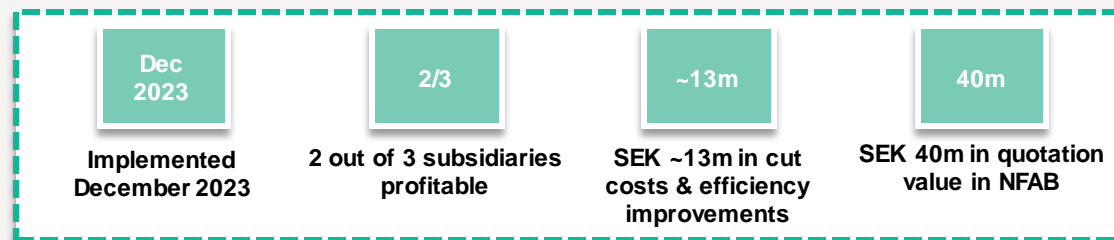


The restructuring of Nordic Flanges AB has enabled a strong position for increased profits in 2024

Nordic Flanges Group has taken measures towards a more profitable future

Restructuring of Nordic Flanges AB

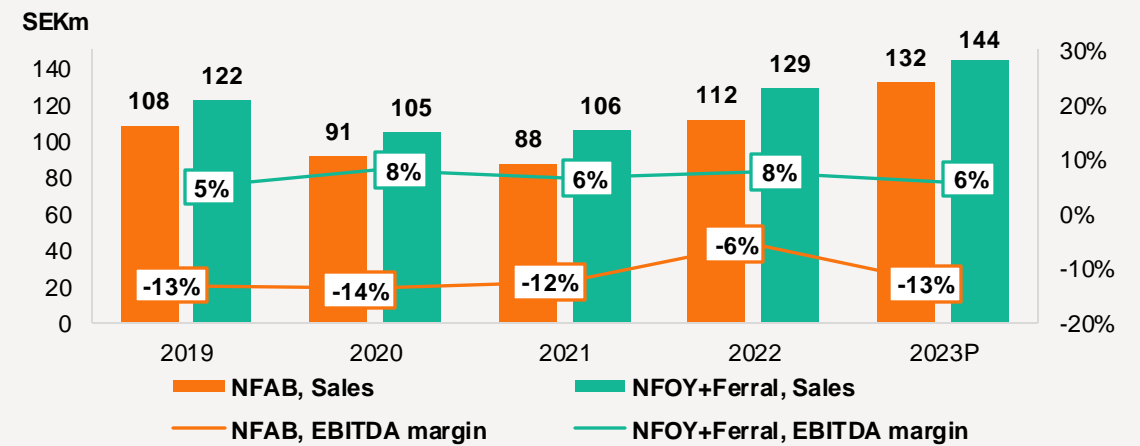
- In November 2023, the Board of Directors of Nordic Flanges Group announced a comprehensive restructuring of Nordic Flanges AB in Örnsköldsvik to adapt its cost situation. The Company expects the cost cutting and efficiency improvements to save approximately SEK 13 million. The restructuring concerns both staff reductions and adapted premises.
- Nordic Flanges Group currently consists of two parts. One in Finland and one in Sweden. The Company's Finnish subsidiaries in Kronoby and Kalajoki are well managed and have delivered stable profitability over time, while the Swedish subsidiary, Nordic Flanges AB in Örnsköldsvik, has been mainly responsible for the group's overall weak results.
- The main factors that have impacted the Company's profits during 2023 are large bulk orders with lower margins, variance in material costs, one-off costs, and inflation.



Positive outlook for profits in 2024

- The Board of Directors sees that Nordic Flanges Group will have a significantly better condition to generate profits in 2024, while maintaining the same manufacturing capacity as today, through completed and future investments in automation.
- Nordic Flanges AB's quotation value in Örnsköldsvik is currently at a very strong and stable level of around SEK 40 million and the BoD see good opportunities to realise large parts of the quotation value in the future.

Net sales & EBITDA margin development, NFAB vs NFOY+Ferral



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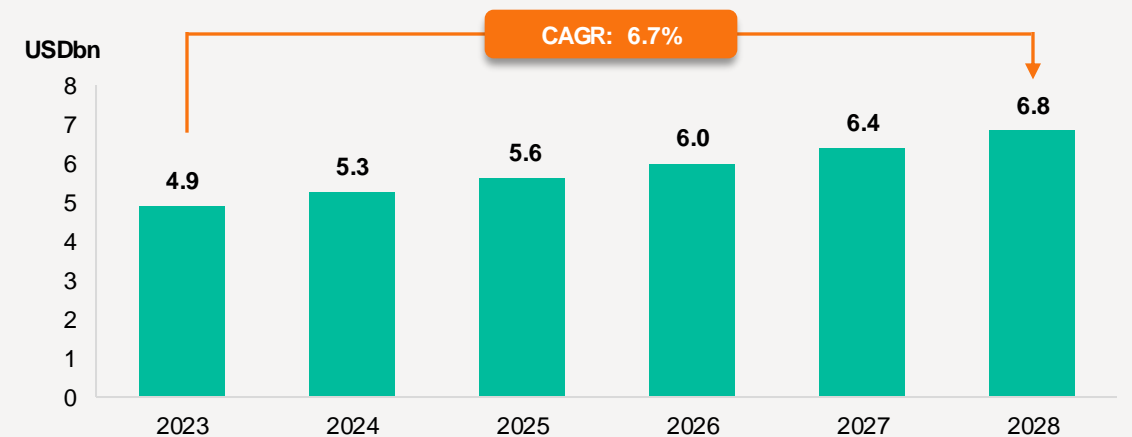
Global flanges market size to reach USD 6.8 billion by 2028, growing with a CAGR of 6.7%¹

Crucial industrial production among the driving factors of the global flange industry

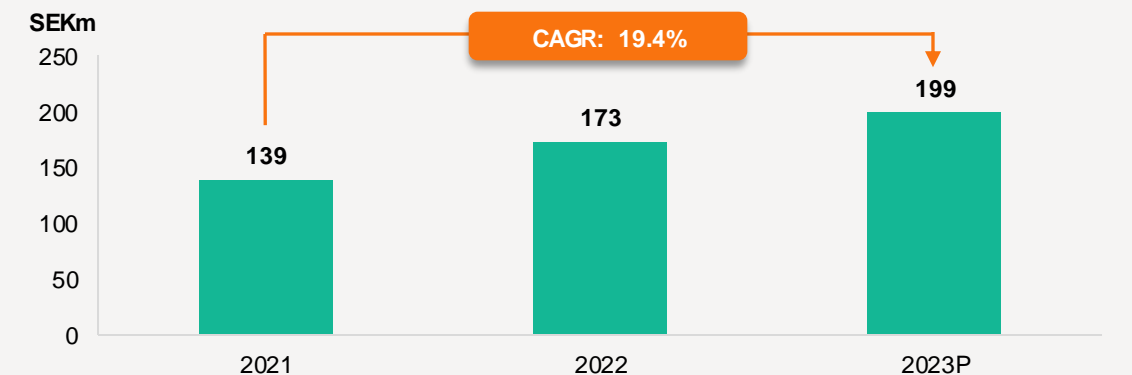
Driving factors

- The growth of the flanges market is closely tied to global industrial production, which serves as a primary driver. Many countries rely heavily on industrial output, leading to a consistently high demand for flanges across various industries.¹
- The expansion of oil and gas exploration activities worldwide has further fueled market growth. According to recent data from Urge Wald's Global Oil & Gas Exit List (GOGEL), 512 oil and gas companies are actively pursuing measures to tap into approximately 230 billion containers of untapped resources, slated for production before 2030.¹
- Rapid growth is also anticipated in sectors such as petrochemicals, power generation, and mining. Flanges play a crucial role in these industries, offering numerous advantages in valve metering devices and various segments of piping systems.¹
- The petrochemical industry is forecasted to contribute significantly, accounting for over 35% of flange production as essential attachment components in pipes, valves, and pumps.¹

Global flanges market size 2023-2028¹



Nordic Flanges Group, flanges net sales development



There are several market trends in favour of Nordic Flanges Group

Risk mitigation, ESG and R&D partnerships are some of the market trends that are positively affecting NFG



Risk mitigation

- In today's interconnected global economy, mitigating risks related to product quality and shipping logistics is imperative for businesses.
- NFG can significantly reduce shipping distances and minimize the likelihood of logistical disruptions.
- Global uncertainty leads to regionalization. Companies buy more from home instead of potentially cheaper companies far away.



ESG

- Sustainability is a critical concern for many companies, prioritizing ESG factors in business practices are becoming a mandatory step.
- With NFG's high-quality products, certified for ESG standards, NFG's clients have an assurance of quality, and adherence to environmental and ethical practices, miles ahead of the broader market.

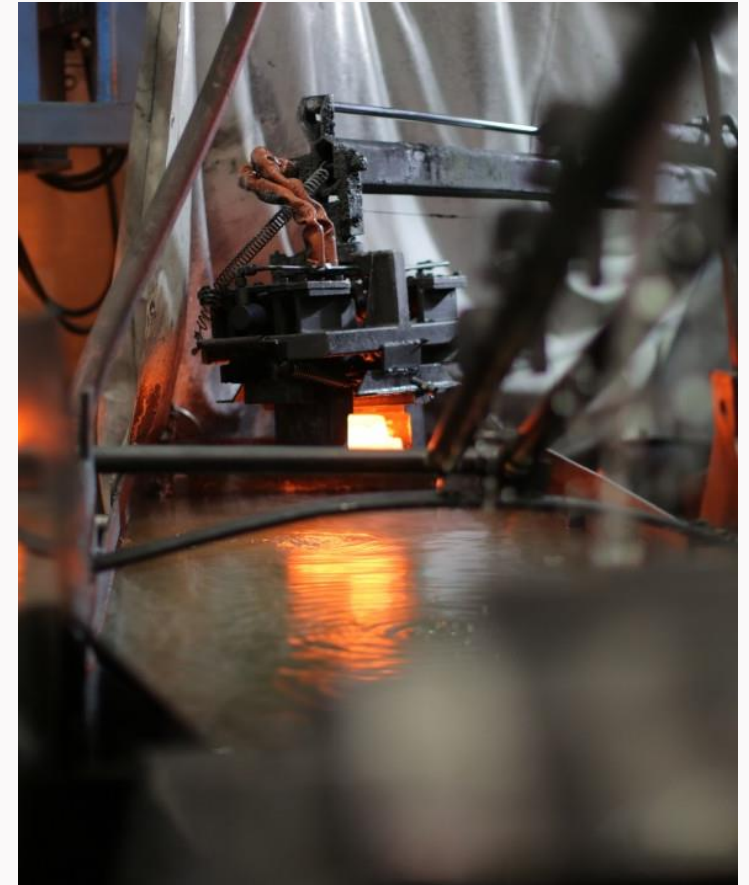


R&D partner

- Customers who seek excellence in their end products rely heavily on the expertise and innovation capabilities of their subcontractors to deliver components that improve functionality and/or lower costs.
- By leveraging NFG's R&D capabilities, customers can get added value through specialized products, tailored to specific needs and applications, that they cannot get anywhere else.

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Income statement

SEKk	2023-01-01 -2023-12-31	2022-01-01 -2022-12-31	2021-01-01 -2021-12-31
Revenue			
Net sales	272,867	238,501	191,258
Changes in inventory	2,044	8,179	3,654
Other revenue	4,197	7,400	3,844
Total revenue	279,107	254,080	198,756
Expenses			
Raw materials and consumables	-147,934	-127,517	-86,463
Other external costs	-50,796	-43,891	-42,968
Employees	-78,057	-71,420	-65,982
Depreciation & amortization	-11,290	-10,509	-9,914
Other operating costs	-851	-414	-212
Total expenses	-288,927	-253,751	-205,539
Operating income	-9,820	329	-6,783
Net financials	-8,485	-6,974	-4,850
Income before taxes	-18,305	-6,644	-11,632
Taxes	-1,054	-1,039	-397
Net income	-19,359	-7,684	-12,029

Balance sheet – Total assets

SEKk	31 December 2023	31 December 2022	31 December 2021
Fixed assets			
Intangible fixed assets	290	896	1,593
Tangible fixed assets	41,672	41,744	41,166
Financial fixed assets	12,527	12,849	12,904
Total fixed assets	54,489	55,489	55,663
Current assets			
Inventory			
Raw materials and consumables	18,096	25,120	22,928
Work in progress	2,824	4,139	4,433
Finished goods and goods for resale	23,560	28,381	19,907
Total inventory	44,481	57,640	47,268
Current receivables			
Accounts receivable	19,565	18,947	16,678
Tax receivables	821	821	821
Other current receivables	772	0	0
Prepaid costs and accrued income	5,168	6,160	4,477
Total current receivables	26,327	25,928	21,976
Cash & cash equivalents	4,234	5,451	5,791
Total current assets	75,041	89,018	75,035
TOTAL ASSETS	129,530	144,507	130,698

Balance sheet – Total liabilities and equity

SEKk	31 December 2023	31 December 2022	31 December 2021
Equity			
Share capital	4,216	4,216	2,635
Other paid-in capital	265,285	265,285	254,980
Other equity including profit for the period	-250,524	-230,889	-228,165
Total equity	18,976	38,612	29,450
Liabilities			
Provisions	1,190	1,023	753
Non-current liabilities			
Liabilities to credit institutions	9,436	8,982	4,389
Other non-current liabilities	19,386	26,201	20,238
Total non-current liabilities	28,822	35,183	24,627
Current liabilities			
Liabilities to credit institutions	3,145	2,704	1,554
Accounts payable	20,879	21,403	20,212
Bank overdraft	23,522	22,105	24,955
Other current liabilities	15,212	7,583	12,422
Accrued costs and prepaid income	17,784	15,895	16,725
Total current liabilities	80,542	69,690	75,868
Total liabilities	109,310	105,896	101,248
TOTAL LIABILITIES AND EQUITY	129,530	144,507	130,698

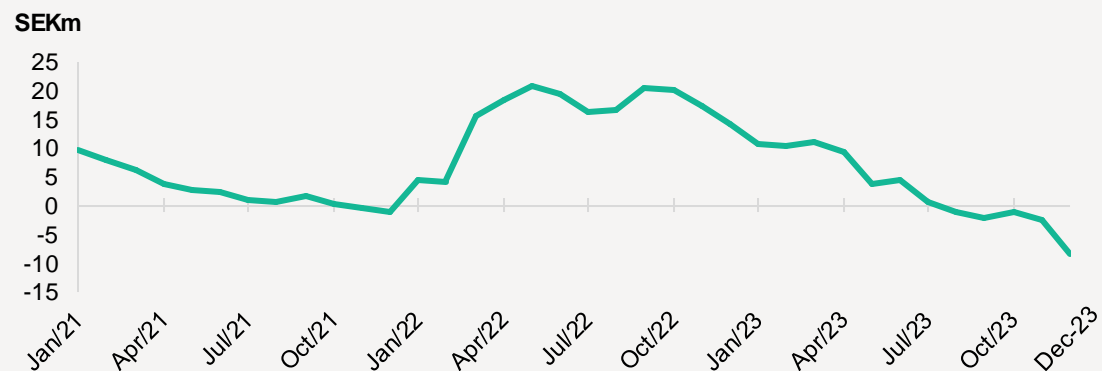
Cash flow analysis

SEKk	2023-01-01 -2023-12-31	2022-01-01 -2022-12-31	2021-01-01 -2021-12-31
Operating activities			
Income from continuing operations before tax	-19,104	-6,644	-11,632
Paid income tax	-751	-788	-439
Adjustments for items not affecting cash flow	4,385	11,368	12,282
Cash generated by operating activities before changes in working capital	-15,469	3,935	210
Cash flow from changes in working capital			
Changes in inventory	13,159	-10,371	-9,930
Changes in receivables	-399	-3,952	-1,536
Changes in liabilities	8,995	659	14,111
Changes in working capital	21,755	-13,664	2,646
Cash flow from operating activities	6,285	-9,729	2,856
Investing activities			
Acquisition of fixed assets	-10,762	-10,389	-15,034
Disposal of tangible fixed assets	948	0	0
Cash flow from investing activities	-9,813	-10,389	-15,034
Financing activities			
Issuance of debt	3,565	12,165	4,632
Amortization	-2,671	-1,422	-1,270
Change overdraft	1,417	-2,850	10,776
Rights issue	0	11,886	0
Cash flow from financing activities	2,311	19,779	14,138
Changes in cash and cash equivalents	-1,217	-340	1,960
Cash and cash equivalents at the beginning of the period	5,451	5,791	3,831
Cash and cash equivalents at the end of the period	4,234	5,451	5,791

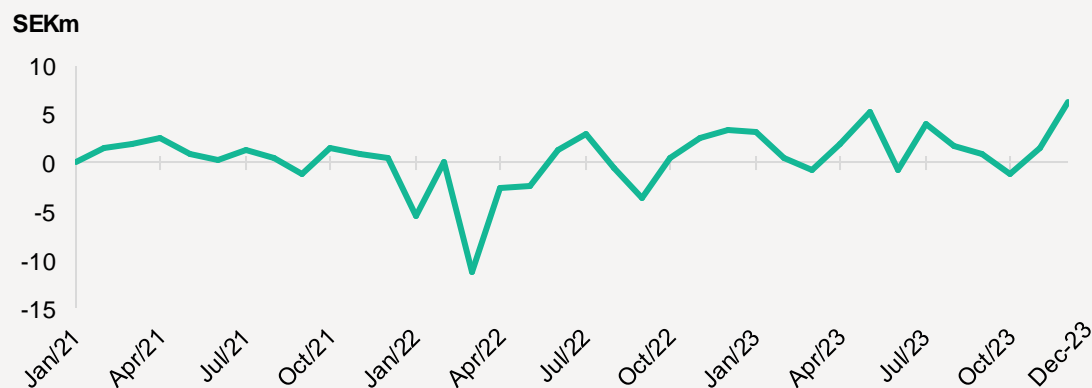
Net working capital & net debt

Negative working capital indicates less capital tied-up in the business

Net working capital¹



Change in net working capital²

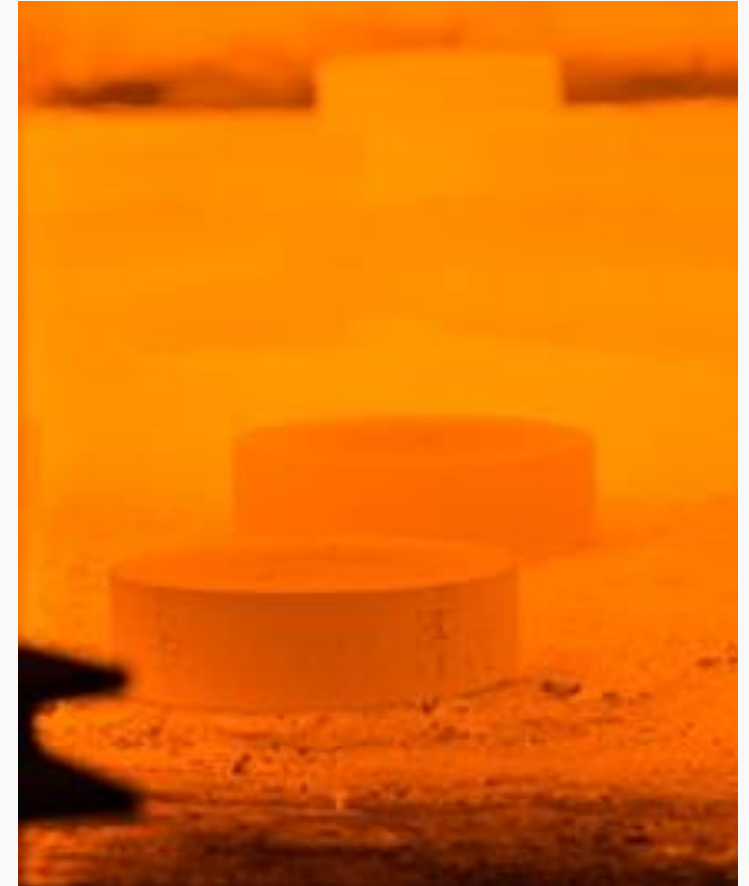


Net debt

SEKm	2023-12-31
Cash	4.2
Loan Bank	12.6
Bank overdraft, net	23.5
Loans to BoD and major shareholders ³	11.4
Loan tax deferral	5.2
Leasing debt (IFRS 16 adjustment o lease contracts)	16.2
Net debt	64.6
Net debt adj for leasing (IFRS 16)	48.4

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Management team

Management team with extensive experience from industrial companies, production, sales and finance

Management



Frederik von Sterneck – Group CEO

- Mechanical engineer from Stockholm Technical Institute, STI (1988). Vlerick Leuven Gent Management School (2008). CEO Aliaxis Utilities & Industry AB (SE) and Aliaxis Utilities & Industry A/S (DK) 2006-2017. Previous employment: CEO APE Industri AB (Axel Johnson International) 2002-2005. CEO Cibes AB 1993-1999. Other assignments: Sales Director BU Security Systems Trading, OMX Technology AB 2000-2001. Regional Director Interbizz Scandinavia 1999-2000.
- **Shareholdings:** 1,091,559 shares (1.3%).



Mikael Eriksson – Group CFO

- MSc in Economics from Stockholm University Accounting/Finance, Economics (1997). Previous assignments: CFO of EMS Group and Eurostep Group 2009-2018. CFO of Alps Nordic and Nordic Controller/Group Finance Controller/Accounting Manager within Arrow Nordic 2000-2009.
- **Shareholdings:** 175,000 shares (0.2%).



Johan Isaksson – Head of Product and Marketing

- Education in Business and corporate finance from IFL - Stockholm School of Economics (now SSE Executive Education). Country Manager Sweden, TT Gaskets 2016-2018. Product Manager, Nacka Trä 2015-2016. Product Manager 2014-2015, Market Manager 2012-2014 and Sales Manager 2010-2012, Nordic Flanges AB. Product Manager, Ahlsell AB 2009-2010. Site Manager 2008-2009 and Purchasing Manager 2005-2008, Nordic Flanges AB. Sales Representative 1998-2004, Sales & Business Support 1994-1997 and Logistics & Warehouse Management 1991-1993, Rupes Verkmetall AB. Chairman of SIS Technical Committee 118 2010-2014.
- **Shareholdings:** 25,532 shares (0.0%).



Annette Hansson – CFO Finland

- Annette Hansson was hired as Business Controller in autumn 2014. Since December 2016 she has been responsible as CFO Finland. Annette Hansson holds a Master's degree in Economics from the Vaasa School of Economics. After completing her education, Annette started working at an accounting firm where the customers were small and medium-sized companies. Annette was also responsible for developing electronic invoice management and reporting. After this, Annette joined EY as an assistant auditor with audit assignments for small and medium-sized companies.
- **Shareholdings:** 30,636 shares (0.0%).

Board of Directors

A board with diverse experience from industrial companies, production and finance

Board of Directors



Bengt Engström – Chairman of the Board

- MSc in engineering KTH Royal Institute of Technology (1977). Previous experience from Whirlpool (Head of Europe), Fujitsu, Bofors, Duni and Sandvik. Chairman of the Board of Nordic Flanges Holding AB, QleanAir AB and Qlosr Holding AB. Board member of Scanfil Oy, Scandinavian Chemotech AB, Polygiene Group AB, KTH Executive School and Real Fastigheter AB.
- **Shareholdings:** 3,301,015 shares through BEngström Förvaltning AB and privately (3.9%).



Caroline Talsma – Board Member

- Certified Realtor from KTH Royal Institute of Technology (2004). MSc in Financial economics and International economics from Stockholm School of Economics (1992). Stockholm University, Law (1989). TTPG The Perimeter Protection Group AB, Group CFO, MD PPG Nordic. Miscea GmbH, Berlin, CFO. Bukowskis Auktioner AB, Stockholm, CFO/CEO. HDR & Partners AB, Stockholm. Wrede & Co AB, Stockholm. Investor AB, Amsterdam and Stockholm. CS First Boston, Hong Kong. Salomon Brothers, London, UK. Mercurius Gruppen, Stockholm.
- **Shareholdings:** -



Ola Carlsson – Board Member

- MSc in Engineering from Linköping Institute of Technology (1994). Nobia, Chief Product Supply Officer, Stockholm. CTEK AB, Board member. Munters Group, President Global Operations, Sweden. Electrolux Small Appliances AB, Chief Operations Officer, Sweden. Electrolux Floor Care and Small Appliances Europe, VP Product Supply, Sweden. Electrolux Floor Care and Small Appliances Europe, General Manager, Dammsugarfabriken, Västervik. Whirlpool Sweden AB, Board Member Whirlpool Sweden AB, Managing Director and Site Manager, Norrköping.
- **Shareholdings:** 291,219 shares (0.4%).



Jonas Hellström – Board Member

- Master's degree in business administration, Dalarna University. Background in auditing at PwC and as an equity analyst at Remium. Since 2016 active in the Bronsstadet sphere through VB Value Research AB, with the role of analyst and manager.
- **Shareholdings:** -

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Use of proceeds

The net proceeds are intended to be used to

The net proceeds of up to approximately SEK 27 million is intended to be disposed of as follows:

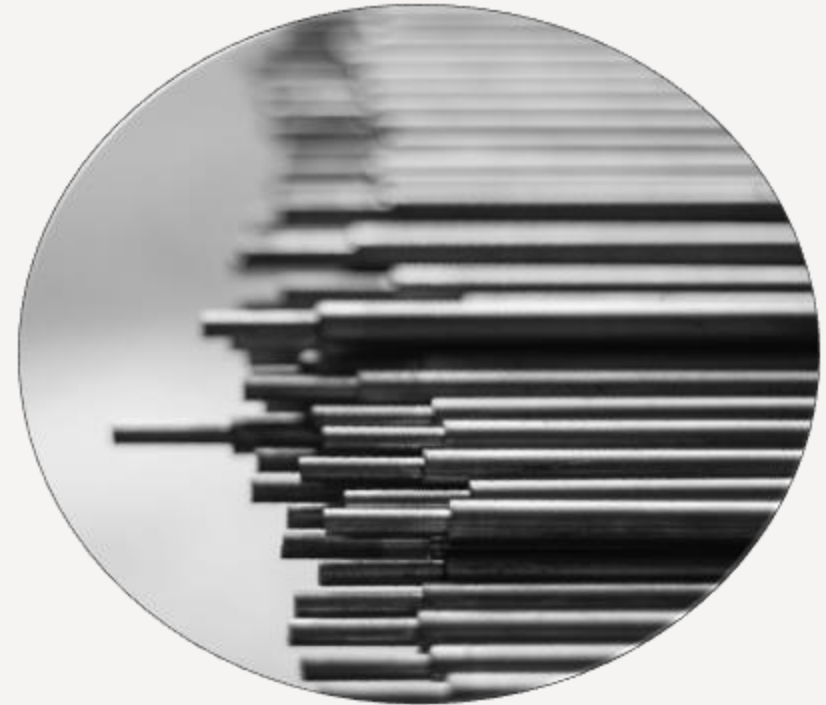
▪ Easing of balance sheet	30-45%
▪ Working capital	30-45%
▪ Investments*	15%
▪ Restructuring**	10%

*Investments are intended to be used to:

- Purchase modern equipment and increase automation of post-processing in order to lower head count in the profitable Finnish subsidiaries.

**Restructuring are intended to be used for:

- Cost-savings with the intention to generate savings of 3x on investment in NFAB.

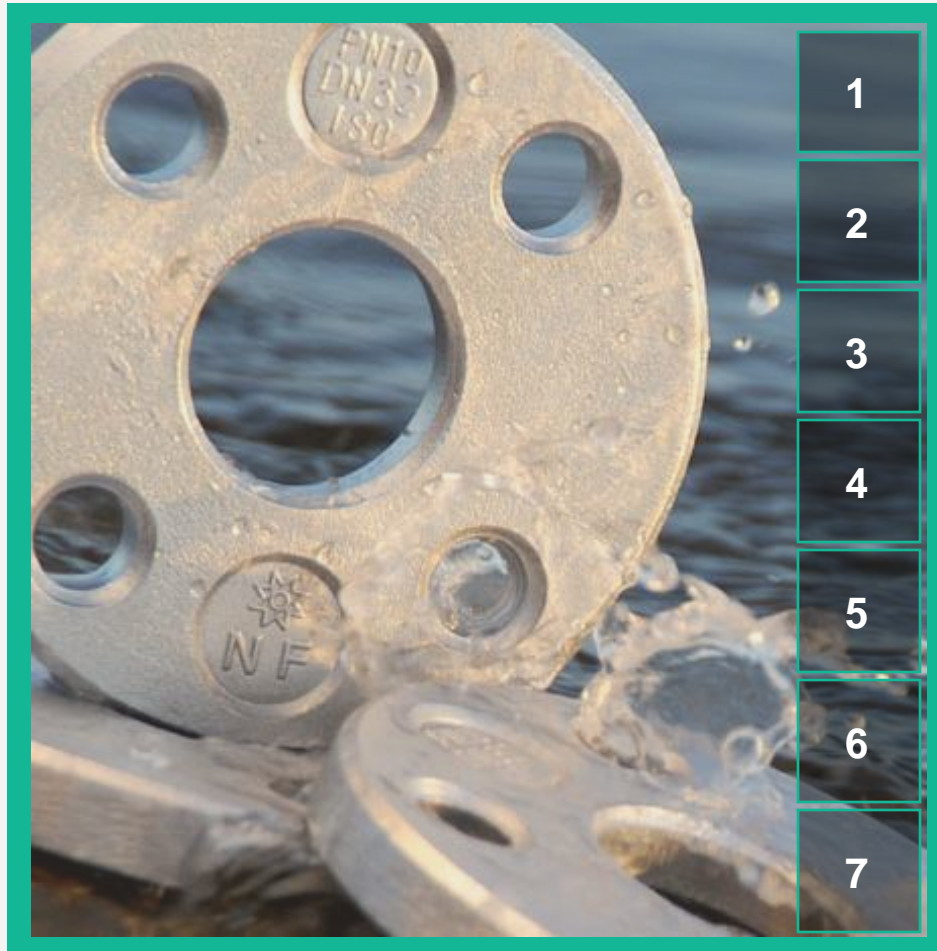


Cap table before the Transaction

#	Shareholders	Number of shares	Votes and capital (%)
1	Peter Gyllenhammar, Bronsstädet AB	21,938,003	26.0%
2	Christian Pérez through company	15,609,915	18.5%
3	Tomas Althén privately and through company	7,637,475	9.1%
4	PICTET & CIE (EUROPE) AG, SUCCURS, ALE DE LUX	5,900,000	7.0%
5	Bengt Engström, BEngström Förvaltning AB (Chair of the BoD)	3,301,015	3.9%
6	Johan Thorell privately & through Förvaltnings AB Grötlingboudd	2,853,701	3.4%
7	David Hübinette	2,702,039	3.2%
8	FÖRSÄKRINGSBOLAGET AVANZA PENSION	2,616,982	3.1%
9	GERENDAS INVEST AB	1,570,562	1.9%
10	UBS SWITZERLAND AG	1,442,820	1.7%
11	Sven Mattsson	1,408,219	1.7%
12	Martin Birkeldh	1,200,000	1.4%
13	Tommy Walhammar through company	1,200,000	1.4%
14	Lotta Stalin through AB Bele Verksamhetsutveckling	1,135,203	1.3%
15	Frederik Daublebsky von Sterneck (CEO)	1,091,559	1.3%
16	Others	12,717,475	15.1%
Total		84,324,968	100.0%

Investment highlights

Clear turn around opportunity in international heavy industry components manufacturer



1 The turnaround of a tanker is slow, but once the course is set, it's full speed ahead.

2 Net sales growth of ~20% which is 3x compared to the global flanges market.

3 Diversified customer base consisting of global blue-chip companies, e.g., ABB, Alfa Laval, Ahlsell, BP, Emerson, Equinor, Kone, Krohne, Outokumpu and Sandvik.

4 Strong organic net sales growth in the US during the past three years – expected to continue going forward.

5 Frontier company within the ESG-taxonomy creates strong edge compared to low-cost competitors, which is an increasing demand from both customers and investors.

6 World renowned for quality, customer-oriented and R&D-partnerships with a number of global clients increases up-sales possibilities.

7 Strong commitments from BoD, management and major shareholders.

Transaction structure

Rights Issue of SEK 27 million in Q2 2024

Indicative transaction structure	
Issuer	<ul style="list-style-type: none"> Nordic Flanges Group AB (publ), org.nr. 556674-1749 ("Nordic Flanges", "NFG" or the "Company").
Transaction type and size	<ul style="list-style-type: none"> Rights issue of shares of approximately SEK 27 million (the "Rights Issue" or the "Transaction").
No. of shares before the Offer	<ul style="list-style-type: none"> Total of 84,324,968 shares.
Marketplace and ticker	<ul style="list-style-type: none"> Nasdaq First North Growth Market, and the Company's ticker is NFGAB.
Pre-money valuation	<ul style="list-style-type: none"> Pre-money valuation of approximately SEK 13 million, and an Enterprise valuation of approximately SEK 78 million (incl. leasing of SEK 16 million).
Transaction structure	<ul style="list-style-type: none"> One (1) subscription right per one (1) existing share. One (1) subscription right entitles the holder to two (2) new shares. The subscription price is SEK 0.16 per share. In total, a maximum of 168,649,936 shares will be issued, leading to a maximum dilution effect of approximately 66.7% of the number of shares and votes.
Commitments from existing shareholders	<ul style="list-style-type: none"> Subscription and guarantee commitments from the BoD and larger shareholders of approximately SEK 18.3 million (68%).
Indicative timeline	<ul style="list-style-type: none"> 6 March: Q4'23 report released. 6 March: Notice to attend extraordinary general meeting. 8 April: Extraordinary general meeting. 16 April: Board meeting – resolution to publish IM. 17 April: Q1'24 report released. 17-26 April: Subscription period & Management roadshow. 3 May: Press release – Outcome of right issue. 7 May: T+2.
Financial advisor	<ul style="list-style-type: none"> Partner Fondkommission acts as sole bookrunner in connection with the Transaction.

Agenda

1. About Nordic Flanges Group
2. Business model
3. Market overview
4. Financial overview
5. Management and Board of Directors
6. Use of proceeds, transaction structure and ownership
7. Appendix



Nordic Flanges Group AB

Nordic Flanges AB ●

- **Function:** Factory and sales.
- **Production:** Forged flanges in stain- less steel, duplex steel and titanium and also experts in welded rings with collars.
- **Stainless steel forging:** Stock of raw material (EU origin) and semi- made products. Heat treatment. Trimming press and plasma cutting. Welding. Machining. Laboratory.

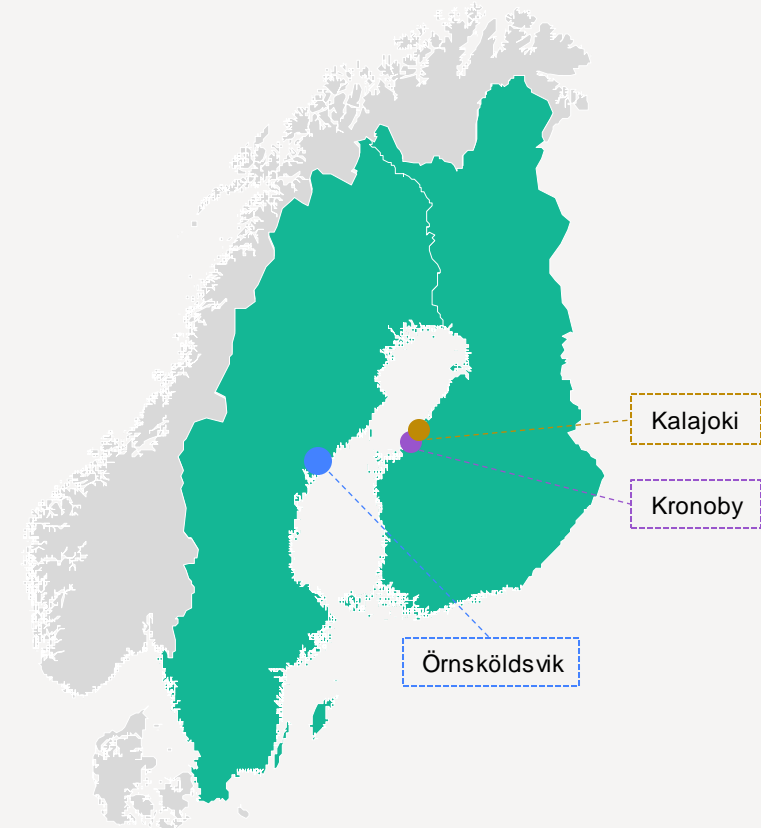
Nordic Flanges Oy ●

- **Function:** Factory and sales.
- **Production:** Manufacturer of casted aluminum flanges and aluminum components.
- **Aluminium casting:** Gravity die casting from standard alloy EN AC-47000 / AISi12Cu (alloyed in-house). Special alloys from aluminum ingots according to customer specification. Aluminum products from mold design till final machining and surface treatment.

Ferral Copponents Oy ●

- **Function:** Factory and sales.
- **Production:** Special flanges and customer specific steel components.
- **Carbon steel and stainless-steel production:** Production of standard and special flanges by flame and plasma cutting from plate material. Advanced machining of flanges. Manufacture of products according to customer's drawings. Welding and forming. Surface treatment.

Nordic Flanges Group locations



Certifications and AMLs

Extracts of NFG's certifications and Approved Manufacturers list

Certificates

- ISO 9001:2015
- ISO 14001:2015
- PED 2014/68/EU
- NORSOK
- CRN Canada
- Achilles



NFG's operations are certified by all major Notified Bodies



AML for customers and sectors





NORDIC QUALITY

INNOVATION – ALL THE WAY - TOGETHER

” WE SECURE FLOWFOR THE BENEFIT OF
DAILY LIFE OF PEOPLE”